

*Free 5-Day Workshop:  
Day 1*

**How to Create More Sales in Your  
Online Business in 30-60-90 Days,  
without ads &  
using what you already have,  
even if you're just starting out**

*with Alicia Forest MBA*

- How are you feeling about your sales today?

- How would you like to feel? What would making more sales give you?

- What's 1 thing you'd like to sell more of before the end of 2021?

## LEAKS

### 1. Plug Any Leaks

Income:

Expenses:

Money owed to you:

Money you owe:

Other:

### 2. Track Your Money

## SEQUENCES

- New Subscriber Sequence
- 90-Day Ask Sequence
- Bucket Sequence

FUNNELS



Freebie/Lead Magnet

\$-Offer

\$\$-Offer

\$\$\$-Offer

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## ASKS

OFFER	PRICE POINT	EZINE	SOLO EMAIL	1-OFF SALE	SOCIAL		
Membership	\$37/mo	W	Q	FS	Wed		

## Let's go on a treasure hunt!

1. Leaks
2. Sequences
3. Funnels
4. Asks

- Which ONE of these do you need to work on?
  
- What are you specifically struggling with?
  
  
  
  
  
  
  
  
  
  
- Why is it critical that you get this one handled?

### 3 Daily Processes:

1. Track Money
2. Make at least ONE Ask per day
3. Identify ONE email that has money in it and follow up

***\*Do these 3 things first, and you WILL make more sales.***